

# ***Target Market Series:*** ***Truckers***

## **Table of Contents**

Chapter 1: The Trucking Industry.....	1
Chapter 2: FMCSA Required Carrier Liability Limits/ Insurance Requirements by State .....	15
Chapter 3: Directory of Government Transportation Regulation Offices.....	23
Chapter 4: Trucking Associations.....	29
Chapter 5: Underwriting Concerns .....	35
Chapter 6: Coverage Concerns .....	39
Chapter 7: Common Risk Control Recommendations .....	71
Chapter 8: Trucking Industry Classifications .....	79
Chapter 9: Covered Auto Designation Symbols.....	81
Chapter 10: Standard and Manuscript Endorsements.....	85
Chapter 11: Glossary of Terms and Phrases.....	157
Chapter 12: Coverage Checklists.....	203